

Introduction

Overview

- makeLogics Bangalore is an internal division of Oligosoft Corp, a fast growing software company based in India. makeLogics strives to attract, cultivate and retain exceptional talent and is now looking for exceptional students with talent and good work ethics.

About Us

- Our team members want to know the what, the why, and how we can do better than everyone else. We dig deep, push hard, and laugh a lot. Each person brings something to the table that helps make us a killer team.

Company Profile

- Oligosoft is a Touchscreen Billing Machines Start-up, which has been widely acknowledged for its domain expertise in hardware and software design and development. The same is reflected by its success with their premium customers that includes large government and public sector organizations and universities at a global level.
- You will work very closely with the Core team.
- Offers good learning opportunity, quick vertical growth prospects and strong entrepreneurial environment.
- Candidate must have willingness to work in a start up environment with deadlines, tight schedule, long working hours, additional responsibilities and multiple Projects in parallel. Can expect less salary and more perks.
- If you consider yourself an enthusiastic, pro-active, dependable and collaborative team player with clear thinking and attention to the detail, able to offer innovative solutions to problems, then you are the kind of people we are looking for.

Perks

- Unlimited WiFi, Coke, Orange Juice, and Snacks
- Powerful box and screen setup with comfy chair
- An exciting and challenging work environment
- Commuter benefits, Medical benefits, Movie tickets, Flight tickets, Accommodation, ESOP
- Free lunches (there is such a thing at makeLogics)

1. Accountant Assistant (Freshers) (Female only)

Desired Qualification

- B. Com or Any Graduation with Knowledge of Tally

Requirements

- Thorough knowledge of Accounting
- Competency in MS Office and Accounting Software (Tally)
- Good verbal and written communication skills
- Smart pleasant personality
- Good interpersonal skills

Job Description

- Verify the accuracy of invoices and other accounting documents or records
- Assist qualified Accountants with audits
- Management of petty cash transactions
- Prepare Accounts and Tax returns
- Organize and maintain financial record
- Administer payrolls and control income and expenditure
- Maintenance of daily books of accounts
- Bank transaction entries and timely preparation of Bank Reconciliation statements

2. Administrator Assistant (Freshers) (Female only)

Desired Qualification

- Any Graduate

Requirements

- Effective communication skills
- Knowledge of MS Office
- Ability and desire to learn new skills
- Excellent time management skills and ability to multitask and prioritize work

- Attention to detail and problem solving skills

Job Description

- Answer and direct phone calls
- Organize and schedule meetings and appointments
- Assist with planning and execution of all company events
- Procurement of general office supplies
- Able to Handle Housekeeping management, Security Management, Facility Management
- Co-coordinating admin activities in office and coordinating with internal departments
- Act as an information resource
- Supervise and handle the transport arrangements
- Maintain documents related to vendors/ contract/ payment
- Supervise, advice and mentor the admin related works

Job Priorities

- Organized approach
- Initiative
- Honesty and discretion
- Ability to cope with pressure
- Professionalism

3. HR Assistant (Freshers) (Female only)

Desired Qualification

- MBA or Any Graduate

Requirements

- The candidate should be a self-starter with a high result orientation
- Have the ability to multitask and work on multiple positions at any given point of time
- Have excellent communication and presentation skills
- Good interpersonal skills
- Smart pleasant personality

Job Description

- Post job ads and organize resumes and job applications
- Schedule job interviews and assist in interview process
- Ensure background and reference checks are completed
- Employee Management
- Employee Orientation, Induction & On boarding
- Assist Formulation of Policies & Standards for the company.
- Attendance & Payroll processing
- Assist with day to day operations of the HR functions and duties.
- Joining formalities and Exit-Interviews
- Deal with employee requests regarding human resources issues, rules, and regulations
- Maintain records related to grievances, reviews, and disciplinary actions

4. Voice Process- English (Freshers) (Female only)

Desired Qualification

- HSC or Any Graduation

Skills

- Candidate with good customer service skills would be preferred

Requirements

- Good interpersonal skills
- Smart pleasant personality
- Good Verbal, written and listening skills
- Problem Solving Efficiency

Job Description

- IT Company. No stress, No Sales, No targets

- To answer inbound calls and have to assist customers who have specific queries over phone
- Responsible to provide timely and effective resolutions to customers through calls
- Responsible for dealing with Clients Queries
- Strong ability to multitask and take fast decisions independently
- Delivers accurate description of product and service to customers
- Develops and maintains productive work relationship with team members

5. Marketing Executive (0-1) year experience

Desired Qualification

- MBA, BBM, BBA, BE/B.Tech, Any Graduate

Skills

- Ability to think out of the box and be creative
- Ability to plan and formulate strategies
- Good Understanding of customer segmentation

Requirements

- Good Verbal and written communication skills
- Good interpersonal skills
- Smart pleasant personality
- Attention to Detail and a creative approach

Job Description

- The Candidate will coordinate all marketing activities
- The Candidate will conduct primary research to determine market requirements for sales and marketing department
- Market research, including competitors and consumers
- Executing marketing strategies and campaigns
- Follow up on leads
- Monitor and coordinate the production of promotional materials
- Plan and organize sales promotional events and exhibitions

6. Business Development Executive (0-1) years experience

Desired Qualification

- MBA, BBM, BBA, BE/ B.Tech, Any Graduate

Job Description

- As a member of a fast-paced sales and support team, you will help the company quickly identify the target audience, their needs and contribute to the growth of our customer base. Your objective is to continue to hone your account management and relationship-building skills, selling, supporting and servicing.

Skills

- Excellent Verbal and written communication skills
- Good interpersonal skills
- Smart pleasant personality
- Ability to engage and influence a client
- Effective in handling rebuttals and objections
- Thinking on the feet, able to see the larger picture
- Willing to take responsibility for tasks and initiatives
- Attention to detail in planning and communication is an asset

Requirements

- Responsible for sales and acquisitions to new & existing clients and also acquire new clients in the assigned territory
- Target and develop new business opportunities
- Interact with potential clients
- Consistently work on increasing sales and achieving revenue targets assigned
- Develop a database of qualified leads through referrals, telephone canvassing, cold calling on business owners, direct mail, email, and networking
- Build trust, value others, communicate effectively, drive execution, foster innovation, focus on the customer, collaborate with others, solve problems creatively and demonstrate high integrity

Job priorities

- Participate in client interactions for knowledge transfer, updates, and review meetings
- Market research, mapping and analysis
- Leading direct customer engagements to reach established targets
- Account Management

7. Sales Executive (0-1) year experience**Desired Qualification**

- MBA, BBM, BBA, BE/B.Tech, Any Graduate

Skills

- Excellent oral and written communication skills
- Ability to engage and influence a client
- Effective in handling rebuttals and objections
- Thinking on the feet, able to see the larger picture
- Willing to take responsibility for tasks and initiatives
- Attention to detail in planning and communication is an asset

Job Description

- Sales to corporate customers for software products
- Meet Sales Targets Set
- Arrange meeting with new clients for Business Development Executives
- Producing regular sales reports
- Visiting Clients on a regular basis
- Follow through on meetings and proposals until closure
- Inputting and participating in marketing campaign, organizing and executing monitoring until completion
- Organizing marketing through social media sites
- Meeting Company Objectives, as they are set

8. Business Development Manager (0-1) years experience**Desired Qualification**

- MBA, BBM, BBA, BE/B. Tech, Any Graduate

Skills

- Excellent negotiation skills
- A pro-active self-starter who can operate both individually and as part of a team
- Outstanding needs analysis, positioning, business justification and closing skills
- Superior presentation and excellent oral and written communication skills
- Strong client management skills and ability to keep promises

Requirements

- Initiate marketing strategies and coordinate actions to influence the market
- Proactively develop and improve products and service
- Ability to discuss strategic and sensitive issues
- Understands clients' needs. Build and maintain excellent relationships with colleagues and clients.
- Set sales targets and define strategy to achieve these targets and to follow the set strategy punctually
- Developing Work Profiles & Daily Work Schedules for Subordinates in the Marketing Department
- Support marketing activities, including trade/ scientific shows, mailings, etc
- Content Creation & Publicity
- Build referral and lead generation network

Job Description

- In Charge of All the Business Development Activities. Identify and develop business opportunities for the Company. Manage, support, and supervise the business development department. This department is responsible for the acquisition of new projects and project bids.

Job priorities

- Participate in client interactions for knowledge transfer, updates, and review meetings
- Maintain the Business Development databases

- Relationship Building with Corporates and the Media
- Build referral and lead generation network

9. BDE- e commerce (No fieldwork) (Female only) (0-1) years experience

Desired Qualification

- MBA, BBM, BBA, BE/B.Tech, Any Graduate

Skills

- Excellent oral and written communication skills
- Ability to engage and influence a client
- Effective in handling rebuttals and objections
- Thinking on the feet, able to see the larger picture
- Willing to take responsibility for tasks and initiatives
- Attention to detail in planning and communication is an asset

Requirements

- Excellent negotiation skills
- A pro-active self-starter who can operate both individually and as part of a team
- Outstanding needs analysis, positioning, business justification and closing skills
- Superior presentation skills
- Strong client management skills

Job Description

- You will help the company quickly identify the target audience, their needs and contribute to the growth of our customer base
- Managing and maintaining databases of potential clients
- Developing strong work relationships with prospective new clients
- Providing support to the sales and marketing team through a variety of additional activities
- Drive revenue through new client acquisitions
- The ability to drive corporate sales directly
- Design approaches and pitches that will convince potential clients to do business with the company.
- Strategic planning is a key part

Job priorities

- Participate in client interactions for knowledge transfer, updates, and review meetings
- Market research, mapping and analysis
- Leading direct customer engagements to reach established targets
- Account Management

10. Java Developer (Freshers)

Desired Qualification

- B.E/B.TECH, BCA, MCA

Requirements

- Proven mastery of computer science fundamentals. Love of software development and excitement about working in a start-up.
- Excellent Verbal and written communication skills and Pleasant Personality
- A hungry entrepreneurial and "can do" spirit, as evidenced by successful interest in learning new technologies

Job Responsibilities may include but will not be limited to

- Design, document and implement system libraries, modules and applications for Oligosoft products
- Design and implement file system, networking, and management features for Oligosoft products
- Research and prototype experimental technologies and techniques in the areas of files systems and data storage, and advanced visualizations

Candidates must have

- Great attitude and strong work ethic
- The desire to achieve real-world results as well as unstructured research
- The ability to effectively communicate in person as well via phone, email and chat

Additional qualifications include

- Sound knowledge of computer architecture

- Knowledge of PC internals is desirable and Operating systems (Windows/Linux)
- Awareness of software engineering development process, project life cycle
- Ability to ramp up fast and learn new technologies
- Disciplined and ability to work independently

Beneficial Experience

- Experience with computer network protocols including IPv4, IPv6, TCP and UDP
- Experience with Java, Hibernate, Tomcat, MySQL and Flex
- Knowledge of Eclipse

Job Description

- Learn to develop beautiful and easy to use software applications
- Demonstrate consistent improvement in your coding skills, issue-tracking and source control system skills, and agile development mentality
- Participate in code reviews, bug tracking, project management with the rest of the team.
- Design, document and implement system libraries, modules and applications for Oligosoft products
- Research and prototype experimental technologies and techniques in the areas of files systems and data storage and advanced visualizations
- Work on the implementation and verification of software for key products produced by the Software team

11. Android Developer (Freshers)

Desired Qualification

- B.E/B.TECH, BCA, MCA

Requirements

- Excellent Verbal and written communication skills and Pleasant Personality
- Good knowledge of Android SDK
- Ability to understand business requirements and translate them into technical requirements
- Good knowledge of Android UI design principles, patterns, and best practices

Job Description

- Design and build advanced applications for the Android platform
- Collaborate with cross-functional teams to define, design, and ship new features
- Work with outside data sources and API's
- Work on bug fixing and improving application performance
- Continuously discover, evaluate, and implement new technologies
- Design, code, and comment the best technical solution to challenging business problems
- Design and code appropriate unit tests
- You will write efficient, reusable and maintainable code
- You will work closely with designers to execute the emerging designs and ensure that the feasibility and usability of the product are enhanced further

12. PHP Developer (Freshers)

Desired Qualification

- B.E/B.TECH, BCA, MCA

Requirements

- Excellent Verbal and written communication skills and Pleasant Personality
- Knowledge on PHP, HTML, CSS , Javascript and Ajax
- Knowledge on Magento and Eclipse
- Knowledge on MySQL
- Knowledge on Apache and XAMPP web servers
- Creative ideas towards the development of web based applications

Job Description

- Learn to develop beautiful and easy to use applications
- Design web page layout
- Understand business requirements and translate them into technical requirements
- Update websites

- Create back up files
- You will write efficient, reusable and maintainable code
- You will work closely with designers to execute the emerging designs and ensure that the feasibility and usability of the applications are enhanced further
- To work effectively both as a team member and independently, maintaining the smooth work flow in Creative department

13. Field Application Engineer (freshers)

Desired Qualifications

- B.E/ B.Tech/ BCA/ Diploma (IT- IT enabled streams)
- min 60% in 10th, 12th, and Graduation

Requirements

- Good interpersonal skills
- Pleasant personality
- Ability to work independently with little supervision
- Ability to work under stressful and flexible environment
- Ability to plan and execute projects on time
- Smart and quick learners
- Two- wheeler license will be an added advantage

Job Description

- Understand the functioning of our products
- Work closely with suppliers, new and existing clients and sales team for technical assistance
- Make spare parts requests, receive parts and components
- Handle projects and tasks assigned including warranty claims
- Plan, lead and supervise team to ensure quality work delivered on-time
- Deployment of hardware and software products
- Visit clients to debug problems/ troubleshoot and to up-grade
- Provide after sales service on-site and off-site via corresponding means (phone call/ e-mail/ messages)
- Work with developers/business analysts to resolve more advanced issue when necessary
- Prepare technical specification and engineering documents
- Generate and maintain reports and documents

14. 2D, 3D Product Designer Trainee

About the Job

- OJT at makeLogics, you will be given direct responsibility for core features and services. You will be expected to embrace these challenges, learn fast, and deliver great results.
- You will bring the willingness to learn and grow, and we will reciprocate with ample opportunity to do just that, in a friendly, fun and exciting start-up environment.

Desired Qualification

- BE/B. Tech (Mech/Civil/Arch), Diploma

Requirements

- 2D & 3D Designing Software Tools, Ability & Talent to do creative work
- Excellent Verbal and written communication skills
- Good interpersonal skills
- Smart pleasant personality

Job Description

- To design and Fabricate Product Casings, metal Brackets, holders and fixtures for Oligosoft H/w products.

15. Web Designer, Graphic, UI Designer Trainee

Desired Qualification

- BE/B. Tech, BCA, MCA

Requirements

- Excellent Verbal and written communication skills
- Good interpersonal skills
- Smart pleasant personality
- Extremely innovative and ability to do creative work
- Well versed with graphic design software like- Adobe Photoshop, Dream weaver, Coral draw etc

Job Description

- Design web page layout
- Understand business requirements and translate them into technical requirements
- Update websites
- Creating back up files
- Work closely with the Designers
- To work effectively both as a team member and independently, maintaining the smooth work flow in Creative department

16. Management Trainee (Freshers)

Desired Qualification

- MBA, BBM, BBA, BE/B.Tech, Any Graduate

Skills

- Excellent oral and written communication skills
- Ability to engage and influence a client
- Effective in handling rebuttals and objections; Thinking on the feet

Candidates must have

- Aggressive but pleasant attitude
- Should be a leader who will inspire and be willing to meet different and new people
- A strategic thinker who is able to develop and refine strategy for successful implementation of each new Business line
- Enthusiasm for working in a quickly changing, fast-growth environment

Job Description

- Developing and implementing innovative B2B sales strategy
- Understand the products of the company thoroughly
- Understand the skills and expertise of the company
- Understand the requirements of the customer and map it to the available products of the organization or to the expertise and skills within the organization
- Visualize and evolve newer applications and project to the prospective customer
- Develop a complete understanding of the customer segment for such products
- Build company profile and brand image in the market
- Strategize effectively to create new customers on a continuous basis
- Provide strategic inputs through proposals based on what the market demands

Ownership and commitment

- Able to see the larger picture
- Willing to take responsibility for tasks and initiatives

Meticulous

- Attention to detail in planning and communication is an asset

Job priorities

- Participate in client interactions for knowledge transfer, updates, and review meetings
- Market research, mapping and analysis
- Leading direct customer engagements to reach established targets
- Account Management